



REGER Meets with Quick Success Using ClearanceJobs.com



Placement Challenge

Finding security-cleared candidates is a challenging placement process that demands constant access to highly qualified, security-cleared personnel. As a recruiter at REGER, Linthicum finds professionals to fill staff requirements. "The type of person I'm looking for varies," says Linthicum.

"ClearanceJobs.com helps us keep the competitive edge." — Eli Linthicum, REGER Recruiter

Linthicum says finding the right candidates is challenging, especially on the larger commercial sites. "You can spend a lot of time searching for the right skills; when you throw in the need for a specific clearance, it takes even longer. ClearanceJobs.com provides an excellent balance of quantity and quality. We couldn't be happier," said Linthicum.

Rapid Results

That's high praise for a new resource. REGER signed on with ClearanceJobs.com in April 2007, and results were immediate. "We purchased a three-month subscription

In Brief

Company: REGER

Business Profile: REGER is a federal contractor that provides personnel to fill Department of Defense and other federal agency contract requirements.

Situation: The wartime efforts are increasing demand for highly qualified, security-cleared contractors supporting the Department of Defense and other federal agencies. REGER needed a more effective, efficient candidate sourcing tool to keep up with demand.

Solution: Subscribe to ClearanceJobs.com for rapid, constant access to highly skilled, security-cleared personnel.

Results:

- Placed 22 candidates in the first 12 months of posting jobs on ClearanceJobs.com
- Rapid access to security-cleared personnel with niche skill sets
- A well-organized job board featuring excellent tracking and filtering processes
- A valuable service that paid for itself in a matter of months

with ClearanceJobs.com initially. Within those first three months, we hired a handful of candidates. We knew we had to have the service full time,” says Linthicum. Since signing on in April 2007, REGER has hired 22 candidates using ClearanceJobs.com, all of which remain with the organization. “The service is a valuable asset,” says Linthicum. “Not only has ClearanceJobs.com paid for itself, we’ve retained the personnel hired, which has saved us money in employment turnover costs.”

Asked what he likes best about the site, Linthicum says functionality and quality of candidates. “The organization of the site, the processes, tracking mechanisms, and filtering – I couldn’t be more impressed with them,” says Linthicum. “I keep telling my other sources that they need to call ClearanceJobs.com. and see how they set up their system!”

“ClearanceJobs.com is a valuable tool, providing us with talented individuals who have the right clearance, right now.”

— Eli Linthicum, REGER Recruiter

Linthicum adds that the quality of ClearanceJobs.com candidates is crucial. “When I post a job on ClearanceJobs.com, qualified candidates actually apply! Nine times out of ten, if I can’t find the candidate on ClearanceJobs.com, I’m surprised.” In fact, Linthicum is so certain he’ll get the response he needs by posting on ClearanceJobs.com, most of the time he doesn’t even bother searching the database. “I don’t have to search as aggressively on ClearanceJobs.com. Many times I just sit back and let the site do the work for me — which makes my job easier.”

All content Copyright 2008 Dice

ClearanceJobs.com • 4101 NW Urbandale Drive • Urbandale, IA 50322

sales@clearancejobs.com • 877-386-3323

